


SERVING MEGA GROUP MEMBERS FOR OVER A DECADE

Our services extend past typical accounting to include comprehensive reporting and business consultation, a competitive advantage resulting in our client stores' net profit increasing by 1% to 2%.

Drawing upon our extensive industry expertise and years of experience, our team will empower you to gain a deeper insight into your business, enabling strategic planning and continued growth.

For general enquiries,
contact us at:

 Email
jgood@megagroup.ca

 Call **866 956 5328**

 Visit expertaccounting.ca

HIGH PERFORMANCE PACKAGE

- Business Advisory
- Coaching & Mentorship
- Development and maintenance of annual sales and expense budgets
- Monthly assessments of sales and expenses in comparison to budget figures and industry KPIs
- Personalized end-of-month reports
- Comparisons and in-depth analysis of various operations using industry KPIs and metrics
- Gross margins by category
- GMROI (Gross Margin Return on Investment)
- Performance by category
- Warranty sales
- Delivery-related income and expenses
- Sales wages
- Overall labour costs
- Inventory turnover
- Comprehensive inventory analysis
- Regular reviews with management on a monthly, quarterly, and year-end basis

Other Services Available

- Support for business and strategic development as trusted advisors
- Cash flow analysis and optimization
- Implementation of an "Open to Buy" program
- Streamlining administrative and accounting processes and workflows
- Serving as a point of sale (POS) consultant, assisting in its implementation

**Additional charges may apply based on the required hours.*

FULL SERVICE PACKAGE



Accounts Payable and Receivable

- Accounts payable invoice entries
- Monthly accounts payable requirements report
- Payable cheque run
- US payables
- Monthly accounts receivable aged report analysis

Payroll

- Commission calculations
- Process payroll
- Process payroll remittance tax
- WSIB/WCB
- Yearly T4's and year end reporting

General Ledger

- Monthly balance sheet and income statement
- Provide separate P/L statements for each store as well as a consolidated P/L statement
- Monthly review, year-end review and preparation of documents for tax accountants
- Assist year-end tax accountant and external auditors
- Bank and credit card reconciliation
- HST remittance
- Expense review and analysis
- Monthly review of sales and expenses to budget
- Comparison to industry KPI's
- Post transactions to Holding Company

Inventory Management

- Maintain cost integrity of inventory
- Inventory analysis



**ALL OF THE BENEFITS
OF HIGH PERFORMANCE**

MORE ABOUT

The program other Mega Group members are using to make their business better

- Benchmarks your performance against exclusive industry data relevant to your business and area so you know exactly how you stack up against your competitors and turn that knowledge into an advantage.
- Timely comprehensive reporting that looks past the high-level numbers and identifies the areas that can be optimized or that need to be fixed.
- A process that removes the frustrating guesswork of inventory management and maximizes your inventory so you always have the most profitable mix of products.
- Easy access to our advice and industry experience to help you make your business decisions quickly and confidently.
- You no longer have to worry about sick leave or turnover because you have an entire team looking after your business' financial wellness.
- A trusted system that ensures security and privacy while protecting your financials.
- A non-judgemental entity focused solely on guiding you toward success. We value your privacy and take your trust in us seriously.



IT'S EASY TO GET STARTED · THE BEST PART? IT'S EASY TO GET STARTED · THE BEST PART? IT'S EASY TO GET STARTED



"We were one of Expert Accounting's first clients. It was a quick and efficient way to get up and running fast. You don't have to worry about an employee getting sick, going on vacation, or leaving the company, which leaves you vulnerable. Business owners have enough other things to worry about. **With Expert Accounting you have a team of people behind you.** It's a good, strong management tool and can be a key component to the success of small to mid-size companies."



— RICHARD WALL

RENAUD'S BRANDSOURCE HOME FURNISHINGS

What our customers are saying about us

“Expert Accounting immediately made my business better.

The financial reporting is far more detailed and timelier than our bookkeeper could ever deliver. Knowing where I’m doing well and where I need to focus in comparison to other stores just like me has been tremendously helpful. I should have made the move to Expert Accounting sooner.”



COLIN MACPHERSON
BURKE’S BRANDSOURCE
HOME FURNISHINGS

“Expert Accounting has provided our company with stability in our bookkeeping and financial reporting. **We no longer worry about losing our bookkeeper and the stress involved with finding a qualified replacement.** This team continually provides us with accurate timely financial reporting and brings insight and solutions to help resolve concerns in key areas of our operation.”



TRAVIS GREEN
GREEN’S BRANDSOURCE
HOME FURNISHINGS

“Expert Accounting has been a good fit for us because living in a small town it is difficult to attract and retain people with accounting/admin expertise. **They have allowed me to reduce the position to two days a week and will eventually free up more time for us to focus on other projects.** Ron and his team have been very helpful and professional switching us to the system.”



JEFF BELLINGER
CASTLE MOUNTAIN
HOME FURNISHINGS



Ready to achieve your business goals?

Partner with us today to help manage your finances and solve the most challenging issues of your business, so you can take that next step.

✉ Email jgood@megagroup.ca

☎ Call **866 956 5328**

🌐 Visit expertaccounting.ca